

Message Text

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PAGE 01 PARIS 27798 211108Z

17

ACTION MC-02

INFO OCT-01 EUR-12 ISO-00 PM-03 EB-07 COME-00 TRSE-00

CIAE-00 INR-05 NSAE-00 RSC-01 /031 W

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R 211100Z NOV 74

FM AMEMBASSY PARIS

TO SECSTATE WASHDC 4461

LIMITED OFFICIAL USE PARIS 27798

FOLLOWING TRANSMITTED FOR AMCONGEN LYON QUOTE:

E.O. 11652: N/A

TAGS: MILI FR

SUBJECT: ARMS EXPORT LICENSE APPLICATIONS

REF: (A) STATE 243136; (B) STATE 243298;

(C) PARIS 27157

1. RIVOLIER IS OLD ESTABLISHED GUN DEALER IN BUSINESS SINCE 1871. COMPANY HAS BEEN AGENT FOR REMINGTON (AGREEMENT LIMITED TO FRANCE) SINCE 1960. COMPANY CREDITS LARGE ORDER TO INCREASE IN HUNTING AND TARGET SHOOTING. SALES OF REMINGTON SMALL ARMS IN UP 100 PER CENT OVER LAST YEAR.

2. HUMBERT, FOUNDED IN 1932, IS ALSO ESTABLISHED

GUN DEALER, AND FOR MANY YEARS THE EXCLUSIVE DISTRIBUTOR FOR WINCHESTER WHICH JUST OPENED ITS OWN SALES OUTLETS. HUMBERT IS LOOKING FOR NEW SUPPLIERS IN RAPIDLY EXPANDING FRENCH SPORT RIFLE MARKET. THEY ARE LICENSED ONLY TO SELL IN FRANCE.

3. RECENT DIRECT ENTRY INTO THE FRENCH MARKET BY OLIN'S WINCHESTER DIVISION MAY HELP EXPLAIN FLURRY OF INVENTORY-BUILDING ORDERS BY FRENCH DEALERS. TO MEET WINCHESTER COMPETITION OTHER DEALERS FEEL THEY
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MUST CARRY ADEQUATE STOCKS OF ARMS AND ABANDON FORMER

PRACTICE OF TAKING ORDERS AND MAKING DELIVERIES TWO
MONTHS LATER FROM US STOCKS.

4. CONSULATE GENERAL RECOMMENDS APPROVAL BOTH
EXPORT REQUESTS. HARRINGTON. UNQUOTE
RUSH

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: ARMS, EXPORT LICENSES, GUNS (ORDNANCE)
Control Number: n/a
Copy: SINGLE
Draft Date: 21 NOV 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: CollinP0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Type: TE
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